



## **Seasonal Accommodation finder service**

### **AGREEMENT BETWEEN My Mountain Playground AND ACCOMMODATION OWNER / PROVIDER**

## **WINTER 09 / 10**

### **1. What we offer**

My Mountain Playground provides an accommodation finder service to help seasonnaires find winter accommodation in the Alps. We also provide an airport transfer service to enable tenants to reach their resort destination easily.

We advertise your property, take enquiries, provide introductions to applicants (if you want to meet or speak to an applicant before they book), assess suitability of applicants for your property, and take the booking.

Properties are advertised on [www.mymountainplayground.co.uk](http://www.mymountainplayground.co.uk)

It only costs you £20, although for this, our first year of operation, we will be advertising properties free of charge, and we simply add a 10-12% commission to your net rental price when we make a sale.

### **2. What we need from you**

All you need to do is send your details by email to [lettings@mountainplaygroundgroup.co.uk](mailto:lettings@mountainplaygroundgroup.co.uk) providing us with a detailed description of your property, including photos if possible, and your required net price for the accommodation for the season.

#### **Price guideline:**

We suggest a guideline price of between €2000 and €3500 per bed, depending on the resort and quality of your accommodation. If you are not sure, please ask us and we will make price suggestions. Please remember, the more reasonable the price, the easier it is for us to sell.

If you are looking for a particular type of person to rent or share your property (eg older, couples, groups, individuals etc), please let us know.

Please keep us informed of your property's availability in the run up to the season, and please also let us know if you would like to speak to or meet the applicants before they book.

#### **4. Bookings and payment**

All bookings will be confirmed in writing (by email) to you. Tenants pay an initial deposit of 10% to hold the property. This will be forwarded to you when we receive a booking. The tenant will make the remaining payment to us in full before taking possession of any property. We will forward the outstanding amount for your property by either cheque or bank transfer.

We will try our hardest to help you fill your property, but cannot offer a booking guarantee. My Mountain Playground cannot be held liable for any losses, damages or expenses incurred arising from the introduction of a tenant.

#### **5. Property rental contracts**

Once a booking has been made, you are responsible for the tenants signing the rental contract and issuing keys. We will provide all contact details to both you and the tenants, and can provide standard rental contracts if required.

#### **6. Security deposits**

You are responsible for taking a security deposit from the tenants at the start of the season. This is normally fully refundable at the end of the season (provided no damages have been done).

Unless otherwise specified by you, we recommend a security deposit of £250 per person, with a minimum of £750 per property.

#### **7. Future bookings**

In any case where a tenant introduced by Mountain Playground Group subsequently re-contracts to take the same property with any owner for a future season, then commission remains payable to us at the same rate as in the initial season. As in the initial season, we will handle payments on behalf of the owner, if required.

#### **8. Commission**

We will add a commission to your net rental price of between 10% and 12%. This will be retained by us, from payments made by your tenants.

Please sign and return this document, if you agree with the above terms and conditions, to Apartment 2, Chalet Piton, Chandon, Meribel Les Allues, 73550, France.

Signed

Dated